POSTAL BALLOT FORM

(Please read the instructions printed overleaf carefully before completing this form)

1. Name(s) of Member(s) : (including joint-holders, if any)
2. Registered Address of the Sole / First named Member :
3. DP ID No. and Client ID No./ Registered Folio No. :
4. Number of Shares held :
5. I / We hereby exercise my / our vote in respect of the resolution to be passed through Postal Ballot for the business stated in the Notice dated 18th July, 2018 of the Company by sending my / our assent or dissent to the said resolution by placing the tick mark (✓) at the appropriate column below:

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Description of the resolution</th>
<th>No. of shares</th>
<th>I / We assent to the resolution (FOR)</th>
<th>I / We dissent to the resolution (AGAINST)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>To approve and adopt UltraTech Cement Limited Employee Stock Option Scheme 2018.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>To approve the extension of benefits of the UltraTech Cement Limited Employee Stock Option Scheme 2018 to the permanent employees in the management cadre, including managing and whole-time directors, of the holding and the subsidiary companies of the Company.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>To approve (a) the use of the trust route for the implementation of the UltraTech Cement Limited Employee Stock Option Scheme 2018 (Scheme 2018); (b) secondary acquisition of the equity shares of the Company by the trust to be set up; and (c) grant of financial assistance / provision of money by the Company to the trust to fund the acquisition of its equity shares, in terms of the Scheme 2018.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Place: _____________________________
Date: _____________________________
Signature of the Member

Electronic Voting Particulars

The e-voting facility is available at the link https://evoting.karvy.com. The electronic voting particulars are set out as follows:

<table>
<thead>
<tr>
<th>EVEN (Electronic Voting Event Number)</th>
<th>User ID</th>
<th>Password</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Note: 1) For e-voting, please refer the instructions under “E-Voting Facility” in the Notice attached herewith.
2) Last date for receipt of Postal Ballot Form by the Scrutinizer is Thursday, 4th October, 2018 upto 5:00 p.m. (IST).
3) If the voting rights are exercised electronically, there is no need to use this Postal Ballot Form.
INSTRUCTIONS

1. This Postal Ballot Form is provided for the benefit of Members who do not have access to e-voting facility.

2. A Member can opt for only one mode of voting, i.e. either through e-voting or by Postal Ballot Form. If a Member casts his / her vote using both modes, then voting done through e-voting shall prevail and Postal Ballot Form shall be treated as invalid. The voting period shall commence on and from Wednesday, 5th September, 2018 at 9:00 a.m. (IST) and end on Thursday, 4th October, 2018 at 5:00 p.m. (IST).

3. A Member desiring to exercise vote by Postal Ballot may complete this Postal Ballot Form and send it to the Scrutinizer at Karvy Computershare Private Limited, Karvy Selenium Tower B, Plot No. 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad – 500032 in the enclosed postage pre-paid self-addressed envelope.

4. Envelopes containing Postal Ballot Form, if sent by courier at the expense of the Member will also be accepted.

5. This Form should be completed and signed by the Member (as per the specimen signature registered with the Company / Depository Participants). In case of joint holding, this Form should be completed and signed by the first named Member and in his / her absence, by the next named Member.

6. In case of shares held by companies, trusts, societies etc., the duly completed Postal Ballot Form should be accompanied by a certified true copy of Board Resolution / Authorisation together with the specimen signature(s) of the duly authorised signatory(ies). A Member may sign the Form through an Attorney, in which case a copy of the Power of Attorney should be attached to the Postal Ballot Form. Where the Form has been signed by a representative of the President of India or of the Governor of a State, a certified copy of the nomination should accompany the Postal Ballot Form.

7. The consent must be accorded by recording the assent in the Column ‘FOR’ and dissent in the column ‘AGAINST’ by placing a tick mark (✔) in the appropriate column.

8. An incomplete, unsigned, incorrectly completed, incorrectly ticked, defaced, torn, mutilated, overwritten, wrongly signed Postal Ballot Form will be rejected. Members are requested to fill the Postal Ballot Form in indelible ink and avoid filling it by using erasable writing medium(s) like pencil.

9. A Member need not use all his / her votes nor cast all his / her votes in the same manner. The right of voting by Postal Ballot cannot be exercised by a Proxy.

10. Duly completed Postal Ballot Form should reach the Scrutinizer not later than the close of working hours at 5.00 p.m. (IST), on Thursday, 4th October, 2018. Postal Ballot Forms received thereafter shall be treated as if reply from such Member has not been received.

11. A Member may request for a duplicate Postal Ballot Form. However, the duly filled in duplicate Postal Ballot Form should reach the Scrutinizer not later than the date specified above.

12. Members are requested not to send any other paper along with the Postal Ballot Form in the enclosed postage prepaid self-addressed envelope.

13. Voting rights shall be reckoned on the paid-up value of the equity shares registered in the name of the Member(s) as on Friday, 24th August, 2018.

14. The Scrutinizer’s decision on the validity of a Postal Ballot Form will be final.

15. The results of the Postal Ballot will be declared in the manner as specified in the Notice.